

PRAVEEN KUMAR T

Retail Banking Operations | Portfolio Management | Team Management

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LinkedIn Profile

SUMMARY

Accomplished banking professional with a proven track record at ICICI Bank Pvt Ltd, excelling in lead generation and portfolio management. Adept at handling open markets & mapped portfolios and generating leads across Retail Banking, Asset Management, and Liabilities. Skilled in providing exceptional customer service, managing escalations, and delivering comprehensive financial solutions. Proven ability to train and motivate teams, ensuring seamless execution of business objectives. Proficient in CASA accounts worth, Loans worth, Deposits worth, Investments worth, and Insurance policies worth. Passionate about building strong relationships and making a positive impact in team handling.

EXPERIENCE: 8 years

SENIOR ASSISTANT MANAGER – BAND II (LONG SERVICE GRATUITY AS BANKER),
OCTOBER 2019 – JANUARY 2025
ICICI BANK PVT LTD, CHENNAI

- Team Handling with open markets & mapped portfolio to generate leads & services.
- Team Handling effectively to generate leads in Banking Retail Asset & Liabilities, to provide excellent customer experience services & escalations handling if required.
- To drive & train the team proactively & effectively to achieve business requirements.
- CASA, Mortgage loans, personal loans, auto loans, Recurring deposit, Demat account, credit cards, Health insurance, Fixed deposit, Life Insurance.

SENIOR TELECOM INSURANCE EXECUTIVE, MAR, 2019 – OCT, 2019
MIOT INTERNATIONAL, CHENNAI

- Health insurance related, handling customers queries & complaints

SENIOR AR EXECUTIVE, JUL, 2018 – MAR, 2019
MEDABYSS SERVICES, CHENNAI

- Health insurance claims & Account receivables to perform on behalf of health insurance providers

ASSOCIATE, JAN, 2017 – MAR, 2018
TECH MAHINDRA PVT LTD (KPO), CHENNAI

- To deal with SBI credit cards cross sell products & services
- Payments & Recovery & Retention & KYC process

LANGUAGES

English:	C2	Tamil:	C2
			
Proficient		Proficient	

SKILLS

- Lead generation
- Portfolio management
- Retail banking operations
- Sales strategies
- Sales forecasting
- Strategic planning
- Insurance claims processing
- Problem solving
- Staff training and development
- Coaching and mentoring
- Team building
- Customer relationship management

EDUCATION

B. TECH: ELECTRICAL AND ELECTRONICS ENGINEERING
BHARATH INSTITUTE OF HIGHER EDUCATION & RESEARCH, SELAIYUR, TAMBARAM
GPA – 6.7%

HIGHER SECONDARY EDUCATION:
NAZARETH MATRIC. HIGHER SECONDARY SCHOOL, AVADI, CHENNAI
70%

MATRICULATION EDUCATION:
NAZARETH MATRIC. HIGHER SECONDARY SCHOOL, AVADI, CHENNAI
70%

DECLARATION

I hereby declare that the above furnished particulars are true to the best of my knowledge and belief.