

SHAIK FAIZAN ALI

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Career Objective

Results-driven Sales Executive with 3 years of experience in jewellery retail. Skilled in customer engagement, upselling, and achieving sales targets. Seeking to contribute to organizational growth through strong communication and sales expertise.

Key Strengths

- Strong customer handling & persuasion skills
- Ability to achieve and exceed sales targets
- Positive attitude and quick learner
- Professional appearance and communication

Education

Intermediate (Completed - Backlogs Pending)

Work Experience

Akther Jewellers - Sales Executive (3 Years)

- Delivered excellent customer service and built strong client relationships
- Advised customers on jewellery selection based on trends and budget
- Consistently met and exceeded monthly sales targets
- Managed billing, inventory display, and showroom presentation
- Handled customer concerns professionally ensuring satisfaction

Skills

- Sales & Negotiation
- Customer Relationship Management
- Jewellery Product Knowledge
- Communication Skills
- MS Office Basics
- Teamwork & Time Management

Hobbies & Interests

- Interacting with people and building connections
- Learning about new jewellery designs and trends
- Watching business and sales-related content
- Traveling and exploring new places

Personal Details

Date of Birth: 01-09-2004

Languages: Hindi, English

Declaration

I hereby declare that the above information is true and correct to the best of my knowledge.